



## Sponsorship and Advertising OPPORTUNITIES USAG FORT HAMILTON



## LOUR BRAND

Fort Hamilton Family and MWR plans, produces, promotes, and manages world-class programs for those who serve, including a host of recreation, sports, entertainment, travel, and leisure activities. When you join our ranks and reach these coveted target markets, you'll also directly support exceptional programs for military members and their families.

> Millions of military Service Members, Retirees, and their families count on our programs to boost their quality of life throughout the United States and around the world

Align your brand with the **STRENTH** of Fort Hamilton.

Reach more than *50,000* Soldiers, Familiy Members, Retirees, and Civilians.

SUPPORT valuable programs for those who serve.

### DEMOG APHICS

IS

YOUNG

### What makes our consumers so compelling?

THE MILITARY COMMUNITY:

HAS

TIME FOR

LEISURE



Soldiers earn 30 vacation





Approximately 29% of Armed Forces personnel were geographically mobile between 2011 and 2012, versus 12% of employed



HAS MONEY TO SPEND

Approximately 29% of Armed Forces personnel were geographically mobile between 2011 and 2012, versus 12% of employed



\$8,812

Officer

58% of Active Duty Soldiers

are younger than 30, and the average age is 29.

 Hamilton Staff Tenants / Contractors Armed Forces Reserve Center 7%

- Retiree
- Other Military
- Dependent

### MARKET SIZE THE TOTAL FORT HAMILTON MARKET

93%

232 Hamilton Staff Tenants / Contractors 1,198 Armed Forces Reserve Center 706 Retiree / Other Military / Dependent 31,812 **Total Fort Hamilton Support Population** 33.948



# LADVERTISING

**Commercial Advertising** offers the opportunity to display your company's information in a variety of ways throughout the installation inside our Family and MWR facilities. The awareness of advertising is powerul. By partnering with Family and MWR you will see a difference.

### EXAMPLES OF ADVERTISING OPPORTUNITIES:

 Family & MWR website
 Fort Hamilton Family & MWR facebook
 Family & MWR Insider

 Digital Displays
 Ourdoor Marquees
 Banners
 Posters
 And More!

# DIGITAL ADVERTISING

### Go Digital with Fort Hamilton Family and MWR!



### WEBSITE

h a milton.armymwr.com 15,000 monthly page views

Family and MWR website, **hamilton.armymwr.com** is a one stop for all decals reagarding our programs, activities and facilities. With over 15,000 page views per month, your fun-of-site ad is sure to be seen.



#### SOCIAL MEDIA POSTS

Family and MWR Facebook Page over 4,000 followers

Find your next customer through the **Fort Hamilton Family and MWR Facebook** page. Share your story with a tag to your Facebook page as a way to engage new customers. Space is limited to one post per week per company.



### DIGITAL DISPLAYS & OUTDOOR MARQUEES

12 indoor digittal signs and 3 outdoor marquees

Family and MWR website, **hamilton.armymwr.com** is a one stop for all decals reagarding our programs, activities and facilities. With over 15,000 page views per month, your fun-of-site ad is sure to be seen.



### **FAMILY & MWR INSIDER**

Family and MWR eNewsletter over 6,000 subscribers

This monthly eNewsletter provides Fort Hamilton Soldiers ad Families with information on upcoming events and activities. Price includes a banner ad in the **Insider** for one month with a link to your website.

TYPE OF ADVERTISING	1 MONTH	3 MONTH	6 MONTH	12 MONTH
<b>Website [Leaderboard]</b> JPG file type under 100 KB - 728 px wide x 90 px tall	\$500	\$750	\$1,000	\$1,500
Website [Sidebar] JPG file type under 100KB - 300 px wide x 250 px tall	\$500	\$750	\$1,000	\$1,500
<b>Digital Displays [Static Ad]</b> JPG file type under 1 MB - 1500 px wide x 844 px tall	\$500	\$750	\$1,250	\$2,500
Social Media Posts JPG file type under 25 MB - 1200 px wide x 628 px tall (1 post per month)	NA	\$250	\$350	\$650
Family & MWR Insider Newsletter 1 Blast per month	NA	\$300	\$600	\$900

## IN FACILITY ADVERTISING

Family & MWR Facilities				
Bowling	Sports & Fitness			
Center	Center			
Pool	Army Community Service			
Child & Youth	Community			
Service	Club			

TYPE OF ADVERTISING	1 MONTH	3 MONTH	6 MONTH	12 MONTH
<b>Digital Displays [Static Ad]</b> JPG file type under 1 MB - 1500 px wide x 844 px tall	\$500	\$750	\$1,250	\$2,500
Indoor Poster 36 inches x 24 inches	NA	\$1,000	\$2,000	\$4,000
Indoor Banner 8 feet wde x 2.5 feet tall	NA	\$1,500	\$3,000	\$6,000

## OUTDOOR ADVERTISING



TYPE OF ADVERTISING	1 MONTH	3 MONTH	6 MONTH	12 MONTH
Outdoor Banner 8 feet wde x 2.5 feet tall	NA	\$1,500	\$3,000	\$6,000
Outdoor Marquee [Post Office] JPG file type under 1 MB - 150 px wide x 40 px tall (double sides)	\$150	\$450	\$900	\$1,800
Outdoor Marquee [Main Entrance] JPG file type under 1 MB - 160px wide x 50 px tall	\$250	\$750	\$1,500	\$3,000
Outdoor Marquee [Mobile - Static Ad] JPG file type under 1 MB - 225 px wide x 180 px tall	\$500	\$1,500	\$3,000	\$6,000
Outdoor Marquee [Mobile - Motion Ad] MP4 file type under 20 MB - 225px wide x 180 px tall	\$1,000	\$3,000	\$6,000	\$12,000

# SPONSORSHIP

**Commercial Sponsorship** offers the opportunity to present your company's message in a variety of creative ways to the military community. Sponsorship gives you direct access to our customers and helps you build goodwill, as well as brand recognition among this loyal and growing market.

EXAMPLES OF SPONSORSHIP OPPORTUNITIES:

Children & Family Events I Single Soldier Programs I Sports & Fitness Events Special Events I And Much More!

## OUTDOOR RECREATION

Fort Hamilton Family and MWR gives Soldiers and their Families a variety of entertainment options to participate in during their off-duty hours. From the small to large scale programs, they are designed to improve the overall quality of life for our soldiers and their Families. Most events are open to the general public.

Family and MWR Special Events \* include the following:

Oktoberfest July 4th Celebration Holiday Market & Tree Lighting



Fort Hamilton Family and MWR helps our Soldiers and their Families stay fit while having fun throughout the year. From competitive events to recreational fun. Family and MWR offers something for everyone.

Family and MWR Sports & Fitness events includes

Wellness Fair

Annual Intramural Tournaments

Color Run

## CHILDREN & FAMILY

Having fun things to do with the kids is always important to parents. Fort Hamilton Family and MWR helps keep kids active throughout the year with programs and events for all ages.

Children & Family events include the following:

Annual Intramural Tournaments

Movie on the Lawn Color Run

### SPONSORSHIP FOR SIGNATURE EVENTS

MAMAAA

Fort Hamilton Signature Events offers the opportunity to expose your company's information to a large community audiences. They allow you to contact our community closely at a great number base. Very high potential to bump up you future customer list.

### SIGNATURE EVENT OPPORTUNITIES:

Independence Day Celebration | Oktoberfest | Holiday Market & Tree Lighting

### INDEPENDENCE DAY CELEBRATION

Event Date: July Event Location: Engeldrum Bluff Estimated Attendance: 2,500+

For this special national event we invite variaty styles of phenomenal bands for a live concert. At the end of the show, we will play fireworks with the view of Fort Hamilton by the Verrazano Bridge.



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### Event Date: September

### Event Location: Community Club

### Estimated Attendance: 600+

For four hours once a year, the Oktoberfest event at the USAG Fort Hamilton brings great national breweries, traditonal German musics, contest, and fun activities for the kids.



### HOLIDAY MARKET & TREELIGHTING

### Event Date: December

Event Location: General Lee Ave.

### Estimated Attendance: 2,500+

This one-night-only event, at the Fort Hamilton military base just south of Bay Ridge, features a tree-lighting ceremony, carousel rides, pictures with Santa and a holiday market. Local craftspeople sell their creations and delicious food! Named in 2019 as Top Best 7 Christmas Market in NY.



#### Digital Marketing Sponsor: \$750

Includes placement of company's ad or video on mobile billboard during the event.

#### Base Package: \$1,500

Includes on-site booth setup, and placement of company's ad or video on mobile billboard during the event, and Company logo presented on all marketing print and digital materials.

#### Stage Package: \$2,500

Includes on-site booth setup, and placement of company's ad or video on mobile billboard during the event, banner on stage(banner Provided by sponsor), and Company logo presented on all marketing print and digital materials.

## OUR REVIEWS

A great reason to work with Family and MWR is our overwhelming support from our custromers: "MWR has so many things for families to do and great volunteer opportunities" - Crystal B. "My husband and I had a wonderful date night! Food, service and the DJ were all excellent! Nice mix and beautiful scenery.." - Viviana H. Excellent service food was amazing, staff equally awesome and , Christina made sure everything ran smoothly at yesterday's Christening. Great location for photography Highly recommend. - Yesenia G.

Customer feedback from Fort Hamilton Family and MWR Facebook Customer Reviews. [fb.com/fort.hamilton]

For anything worth having one must pay the price; and the price is always work, patience, love, self-sacrifice.

- John Burroughs

### The Army is the true nobility of our country.

- Napoleon Bonaparte

The Strength of a family, like the strength of an army, is in its loyalty to each other.

- Maria Puzo

Hamilton.ArmyMWR.com

### For Soldiers For Families For Retirees For Civilians



### Hamilton.ArmyMWR.com